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|------------------|------------------|------------------|------------------|------------------|------------------|
|                  |                  |                  |                  |                  |                  |
|                  |                  |                  |                  |                  |                  |
| Profit from £1 = | Profit from £1 = | Profit from £1 = | Profit from £1 = | Profit from £1 = | Profit from £1 = |

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| Processor  | Exporter   | Manufacturer  | Plantation Owner   | Retailer   | Picker  |
|--|--|---|--|--|---|
| I work 10 - 12 hours a day. I pick the cocoa beans. I also make sure the plants are fed and watered. | I buy machinery and pay the pickers. I pay for fertilisers to increase harvests. | I use cocoa butter to make chocolate. I pay for workers, machinery, product development, packaging and advertising. | I transport the cocoa beans by cargo ship. I pay for fuel and any loads that are lost or damaged on the journey. I also pay fees for the ship to stop in a port. | I process the cocoa beans by roasting them and grinding them. I press the ground cocoa to form cocoa butter. I pay for workers, machinery and heat for roasting the beans. | I sell the chocolate bars to consumers. I pay for staff and the running costs of the store. I am also responsible for advertising and any losses if stock isn't sold. |